

28 meters Telescopic Boom Aerial Work Vehicle with Hydraulic Lifter Boom Truck

Basic Information

Place of Origin: China

Brand Name: Howo Isuzu JMCModel Number: Aerial Work Truck

Minimum Order Quantity:

• Price: \$38,000.00/units >=1 units

Delivery Time: 10-20work days
 Payment Terms: L/C, D/A, D/P, T/T

• Supply Ability: ≥100 units



Product Specification

Product Name: Euro -Working Height: 30MWorking Bucket Rated 200kg

Load:

• Operating Position: Turntable/remote Control/display Screen

Operation

Type: 4X2 6X4 8X4
Driving Type: Left Hand Driving
Vehicle Size: 5998*2100*3200(mm)

Total Mass: 4495(kg)
 Wheelbase: 3280(mm)
 Engine: WEICHAI130/140
 Working Desk Size: 1600*680*1000(mm)

• Engine System: Water Cooled,turbocharged,after Cooled

Highlight: Hydraulic aerial work vehicle,
 28 meters aerial work vehicle,

Product Description

There are both new and second-hand trucks. Just tell us your transportation needs and we will customize tractors with different loading weights, volumes, and colors. A good truck will help you work well.

Product Description of Aerial Work Truck:

Multiple varieties and small batches. As the product demand involves industries such as street lights, gardens, electricity, petrochemicals, and communications, the product uses are different, and the requirements for product specifications, technical parameters, and other indicators vary greatly. Industry products have the characteristics of strong specialization, prominent personalized requirements, many varieties and specifications, and small market segments. The production batch of each specification product is small.

The product has the characteristics of high technical requirements and high added value. Aerial work vehicle products involve technologies in many fields such as automobiles, machinery, electricity, computers, and automation. They are typical technology-intensive products, and customers have high requirements for product safety and controllability. Enterprises must have strong R&D capabilities to meet customer requirements. At the same time, products, especially customized products with large operating heights and special needs in the power industry, usually have high unit value and high product added value.

Suitable for the development of specialized small and medium-sized enterprises. The aerial work vehicle industry has the characteristics of small scale, wide variety of products, strong specialization, high technical content, high safety requirements, and obvious differentiated needs. It can usually only be customized, and it is difficult to achieve mass production of single-specification products. It is suitable for the development of specialized small and medium-sized enterprises, while large enterprises cannot invest corresponding technology research and development resources, market development resources and management energy as the leading industry. The characteristics of the industry restrict the entry of large enterprises. For example, my country's XCMG Group, Zoomlion Heavy Industry Science and Technology Co., Ltd. and other large enterprises also entered the aerial work vehicle industry in the mid-1990s and the beginning of this century. After years of operation, Zoomlion Heavy Industry Science and Technology Co., Ltd. only announced five products in 2013, with an annual sales volume of about 20 units, and XCMG Group's annual sales volume was only about 20 units. In the field of international aerial work vehicles, the top 10 manufacturers are all specialized manufacturers of aerial work vehicles and related special vehicles.

The industry has a high entry threshold. Since special-purpose vehicles belong to the automobile industry, my country has strict regulations on the special-purpose vehicle industry in terms of enterprise access, registered capital, foreign equity ratio, and product registration, certification, inspection, defect recall, etc.

Seasonal demand is relatively obvious. The users of aerial work vehicles are mainly concentrated in the power, municipal and gardening industries. Affected by the budget management and procurement systems of national administrative institutions and large state-owned enterprises such as power, the aerial work vehicle industry's shipments in the fourth quarter accounted for about 40% of the annual total.

Product Application of Aerial Work Truck:

Aerial work vehicles are mainly used for project leasing, curtain wall construction, rooftop waterproofing, solar energy installation, monitoring installation and maintenance, advertising installation, power maintenance, air conditioning installation, ship maintenance, road and bridge repair, etc.

The operating height can reach 30 meters, and the maximum load weight is 200 kg. Blue license plate, C license driving, free of purchase tax. **Product Features of Aerial Work Truck:**

The platform load of the work vehicle is 200KG, and the maximum working height is 30m	
Wheelbase	3280mm
Engine Model	WEICHAI130/140
Emission Level	Euro
Cab	Accommodate 3 people, equipped with air conditioning
Power take-off system	Mechanical operation
Brand	Howo/Isuzu/JMC
Colour	As customer's request
Vehicle Weights	4495kg
Provide After-sales Service	Video technical support, online support

The values in the configuration table are subjected to change. The data in the configuration table are for reference only. Mix and matching some configurations may not be technically possible, please contact your local sales representative to help you choose the right specifications for your needs.

Product Image







- FAQ
 1.Q: What kind of payment do you accept?
 A: We accept T/T;L/C and Western Union; Others payment is negotiable.
 2.Q: What's your minimum order quantity?
 A: One unit
 3.Q: What's your delivery time?
 A:Determine according to the specirie Moael. dump truck usually 30 days after received the deposit.
 4.Q: What's warranty time?

A: 30,000 km or 12 months from the date of shipment whichever comes firs 5.Q: What's your after-sale service?

A: We provide technical support for our trucks and whole life parts supply

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